



Virginia Ready-Mixed Concrete Association

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VRMCA Spring Convention

May 20-22, 2007

The Homestead
Hot Springs, Virginia

Tentative Program

Sunday, May 20

- Noon-3:00 p.m. Combined Board and Advisory Council Board Meeting and Luncheon
- 2:00 p.m. Registration Desk Open
- 3:00-4:00 p.m. VRMCA Board Meeting
- 6:00-7:00 p.m. **VRMCA Reception**
- 7:00-9:00 p.m. **VRMCA Cookout**

Monday, May 21

- 7:00 a.m. Breakfast on your own
- 7:30 a.m. Registration Desk Open
- 8:00-8:15 a.m. Introduction
- 8:15-8:45 a.m. **NRMCA - Topic TBD**
Robert Garbini, President
- 8:45-9:30 a.m. **VDOT End Result Specifications**
Celik Ozyildirim, Research Scientist, Virginia Transportation Research Council
- 9:30-10:15 a.m. **Technical Committee Update**
- 10:15-10:30 a.m. Refreshment Break
- 10:30-11:15 a.m. **Transportation Budget Update**
Speaker TBD
- 11:15-11:45 a.m. **Safety Committee Update**
Safety Awards
- 11:45 a.m. Adjourn for Golf, Sporting Clays, Tennis, Sightseeing, Shopping, and Relaxation
- 12:30 p.m. Golf, Shotgun Start
Fee includes box lunch, range balls, and continuous beverages

1:30 p.m. Sporting Clays
Fee includes box lunch, 50-shot round sporting clay, and ammunition

6:00–7:30 p.m. **VRMCA Reception**

7:30 -9:30 p.m. Dinner On Your Own

Tuesday, May 22

7:00 a.m. Breakfast on Your Own

7:30 a.m. Registration Desk Open

8:00-8:30 a.m. **Back to the Future: Employment Law and a Democratic Congress**
John Kruchko, Kruchko and Fries

8:30–9:30 a.m. **VRMCA Advisory Council Update**
Morgan Nelson, VRMCAC Chairman
Bob Nablo, Blue Ridge, Southwest
Keith Beazley, Hampton Roads, Central VA
Hessam Nabavi, Northern VA

9:30-10:30 a.m. **The State of the Economy**
Ed Sullivan, Chief Economist
Portland Cement Association

10:30-10:45 a.m. Refreshment Break

10:45-11:45 a.m. **Beating the Price Trap in The Ready-Mix Sales**
Mike Robertson, Strategy Mapping Selling

11:45-12:15 p.m. Annual Business Meeting
Election of Officers and Directors

12:15 p.m. Adjourn