

VRMCA is the communications link for the ready-mixed industry across Virginia. Not only representing the ready-mixed industry in Virginia before the General Assembly, design professionals, state agencies, and the public, but also by passing on good management and sales ideas.

We are also the source for answers to your questions--from how to promote, to help on personnel matters. We provide information to industry executives about technology and efficient business methods, and promote the use of concrete through the Virginia Ready-Mixed Concrete Advisory Council and local Councils.



Ready Mixed Concrete Association

Virginia Ready Mixed Concrete 250 West Main Street, Suite 100 Charlottesville, VA 22902 434/977-3716 • Fax 434/979-243





# **VIRGINIA READY-MIXED CONCRETE ASSOCIATION**

Working for the Continued Success of Your Company & Industry

www.vrmca.com



#### **Promotion**

The Virginia Ready-Mixed Concrete Advisory Council spreads the word about quality concrete and its applications. Our Directors of Industry Services assist ready-mixed producers with sales and marketing and promotion. These representatives provide valuable information to architects, engineers and developers for technical assistance and cost information on paving materials and parking lot designs. The Council offers combined know-how and experience with concrete not available elsewhere in Virginia through its Regional Promotional Councils.

### Communication

VRMCA's monthly newsletter keeps you informed about association affairs and industry developments. We furnish General Assembly reports during session that review each piece of relevant legislation. We hold seminars for members on management, operational and technical subjects. We specialize in providing ready-mixed producers with ideas to promote the sale of parking lots and driveways, and the latest technology for a quality job.

### **Government Relations**

VRMCA's Registered lobbyists represent the industry before the General Assembly, State Agencies, and Virginia's Congressional Representatives on all matters that affect the ready-mixed industry. VRMCA monitors all new legislation, regulatory proposals, and highway department policies. Its lobbyists have over 40 years experience with the General Assembly and State Agencies.

## **VRMCA** Membership Application

Corporate Name of Applicant				Date			
ndividual Representing Applicant:				Title:			
Business Address: (Street)				Zip:			
O. Box City:State:				Zip:			
Phone: ( )				Fax:	( )		
Email: Wel					Website:		
Signature:							
MEMBERSHIP DESIR							
□ Producer (see chart below for dues).							
Producer dues include total payments to Association and Advisory Council, billed quarterly and based on previous year's production. All production figures are kept confidential.							
Cubic Yards Produced in	Quarterly	Cubic Yards Produced in		Quarterly	Cubic Yards Produced in	Quarterly	
Previous Year 0-625 626-1,250 1,251-2,500 2,501-3,750 3,751-5,000 5,001-6,250 6,251-7,500 7,501-8,750 8,751-10,000 10,001-11,250 11,251-12,500 12,501-15,000  ■ Supplier (includes As ■ Admixture Manu ■ Aggregate Supp ■ Misc. Supplier, \$	sociation and facturer, \$1, lier, \$1,670/y	670/year /ear	Payr	Pozzolan Su	pplier, \$555/year + nufacturer, \$555/yea	low:) 9.06 ¢/ton	
TOTAL DUES ENCLOSED: \$							

Contributions or gifts to this association are not deductible as charitable contributions for federal income tax purposes. However, dues are deductible by members as an ordinary and necessary business expense. However, the 1993 Federal Budget Reconciliation Act proclaimed that lobbying expenses are not deductible by individuals and corporations. Accordingly, because the Association will spend a portion of its yearly budget on lobbying, only 90% of your dues can be deducted as an ordinary business expense.