### **AUGUST 2003**

### 2003 Fall Convention Preview **Deadline August 29** for Fall Convention

If you have not registered yet for the 2003 Fall Convention to be held September 7-9 at Wintergreen Resort in Wintergreen, Virginia, then you need to get moving! The registration forms for the convention and recreation and golf sponsorship are included as separate inserts in this issue. If you did not receive the forms with your copy of the newsletter (or if you need more), please contact Pam Haney immediately at VRMCA headquarters at 434-977-3716. For information about Wintergreen Resort, call toll-free at 1-800-611-6888.

### **Comedian Roger Mursick to Perform At Convention**

Virginia Ready-Mix Association Fall Convention attendees are in for a special treat this year when accom-



plished funnyman Roger Mursick performs during dinner on Monday night, September 8, at Wintergreen Resort in Wintergreen, Virginia. Roger Κ.

Mursick is a touring comedian who appears in night clubs, at colleges, and for corporate events. He is also a contributing writer to the "Tonight Show" with Jay Leno.

### 2003 Fall Convention **Schedule of Events and Speakers**

#### SUNDAY, SEPTEMBER 7

12 noon–2pm	Advisory Council Board Meeting and Luncheon
3pm–5:30pm	Board of Directors Meeting
3:30pm	VRMCA Registration Desk Opens
6:30pm–7:30pm	VRMCA Cookout

### MONDAV SEDTEMBED 8

10:30am-11:15am

11:25am-11:30am

11:30am

<u>MONDAY, SEPTEMBER</u>	<u>8</u>
7:30am	Registration Desk Opens (with refreshments)
8am—8:10am	Welcome and Introduction
8:10am–9am	Virginia's Economic Forecast
	Speaker: Dr. Roy Pearson, College of William & Mary
9am—9:45am	The Implementation of a Successful Value-Added Concrete Program
	Speaker: Jack Holly, Larfarge North America
9:45am—10am	Refreshment Break
10am—10:45am	Virginia Aggregate Supply: Today, Tomorrow, and Beyond
	Speaker: To Be Announced
10:45am—11:30am	Recent Developments in Wage and Hour and
	Other Employment Requirements
	Speaker: John Kruchko, Kruchko & Fries
11:30am	Adjourn for Golf, Sporting Clays, etc.
7pm–8pm	Reception
8pm–9:30pm	Dinner and Comedian Roger Mursick
TUESDAY, SEPTEMBER	<u>9</u>
7:30am–8am	Reception Desk Opens (with refreshments)
8am—8:45am	Architectural Concrete: Enhancing Our Environment
	and Your Bottom Line
	Speaker: Mike DeCandia, L. M. Scofield
8:45am—9:30am	Transportation Policy for Virginia Speaker: Whitt Clement, Secretary of Transportation
9:30am—9:45am	Refreshment Break
9:45am—10:30am	National Accounts: NRMCA's Promotional Strategy

Speaker: Mike Zaldo, NRMCA

**Closing Comments** 

Adjournment

Speaker: Dan Harrington, Lehigh Cement

Capacity, Imports, and Consolidation: The Outlook for the U.S. Cement Market

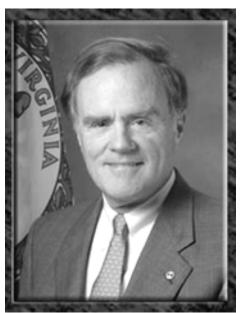
# Speakers Will Address Transportation Policy and Industry Impact Issues During VRMCA Fall Convention

The 2003 VRMCA Fall Convention will host eight outstanding speakers who will address a variety of important topics. Topping the list of prominent speakers is Virginia Secretary of Transportation Whitt Clement, who will address the meting on Tuesday, September 9, at 8:45 a.m., speaking on the transportation policy for Virginia.

As secretary, Clement has oversight of developing and implementing Virginia's transportation program, including management and budgetary responsibilities for the Departments of Transportation, Motor Vehicles, Aviation, and Rail and Public Transportation as well as for the Motor Vehicle Dealer Board and the Virginia Port Authority. These six agencies employ over 12,000 people with an annual budget in excess of \$3.3 billion. In addition, the Secretary of Transportation serves as Chairman of the Commonwealth Transportation Board.

Prior to joining the Warner Administration, Clement served in the Virginia House of Delegates for fourteen years representing the City of Danville and part of Pittsylvania County. In the legislature, Clement served on the House Transportation and Appropriations Committees and chaired the Appropriations Subcommittee on Transportation. He also served on both the Commission on the Future of Transportation and the Commission on the Future of Higher Education.

Clement is retired from the Danville law firm of Clement & Wheatley. As an attorney, he was active in his profession and served as president of the Virginia Bar Association in 1993. He has been listed among the best lawyers in the Commonwealth by Virginia Business magazine. He is also a past chairman and current member of the Averett University Board of Trustees and serves on the Board of Managers of University of Virginia's Alumni Association.



Whitt Clement, Secretary of Transportation

Clement is a graduate of the Episcopal High School in Alexandria, Virginia, and the University of Virginia undergraduate and law schools. He is married to the former Margaret Irby and they have three sons.

## Session Speakers

Additional speakers at the convention will address current issues affecting the industry. The names of the speakers available at press time, their topics, and their biographical information, available at press time, are presented below.

### Monday, September 8

#### Roy L. Pearson

(8:10am to 9am)

Dr. Pearson will speak on "Virginia's Economic Forecast." A William and Mary College School of Business faculty member since 1971, Roy Pearson was named the Chancellor Professor of Business in 1987. His specialty is forecasting, which he teaches in the MBA program. From 1984 to 1998, as director of the College's Bureau of Business Research and regularly published his quarterly two-year ahead forecasts for Virginia and six of its metropolitan areas. He continues to prepare national, state, and sub-state forecasts at least twice a year.

He served on the Governor's Advisory Board of Economists from 1984 until 1998 and was reappointed to this Board by Governor Warner in July 2002. Dr. Pearson received a B.S. in Commerce and Ph.D. in Economics from the University of Virginia.

#### Jack Holley

(9am to 9:45am)

Jack Holley will speak on "The Implementation of a Successful Value-Added Concrete Program." Holley assumed his present position of Vice President of Q/A and New Products for Lafarge's Construction Materials group in September 1998.

Before joining Lafarge, Holley worked for Acres International and held various positions of increasing responsibility from Laboratory Supervisor to Senior Concrete Advisor on major projects in Canada, Africa and India.Holley has 29 years of experience in design and control of concrete from basic conventional mixes to high performance concretes.

#### John G. Kruchko

(10:45am to 11:30am)

John Kruchko will speak on "Recent Developments in Wage and Hour and Other Employment Requirements." He is the senior attorney in the management labor and employment law firm of Kruchko & Fries with offices located in McLean, Va; Baltimore, Md.; and Washington, D.C. He specializes in the representation of management in all areas of labor rela-

### Sen. Williams Considers Proposing Gas Tax Increase

NEWPORT NEWS, Va. (AP, Aug. 3) –A Republican legislator says he's considering a plan that would raise the state's gasoline tax 5 cents to pay for Virginia's growing highwaymaintenance needs.

Under the proposal by Sen. Marty Williams, R-Newport News, the gasoline tax would increase over time at the rate of inflation. The money would go toward paying for the rising costs of road repairs, which in recent years have been stripping money from highway construction.

Williams said finding more money for roads should be considered as part of a general revamping of the state's tax code, which Gov. Mark R. Warner and a group of legislators have begun discussing.

Williams led the effort to get the eventually defeated transportation tax proposal on the ballot last year. He told the *Daily Press* of Newport News that he would burn more political capital on a tax increase only if he's assured that government agencies could be trusted to spend the money efficiently. "People would consider it if the money was being spent wisely," he said.

An important element of winning the public's trust, he said, would be an amendment to the Virginia Constitution. It would prohibit legislators from spending money in the Transportation Trust Fund on anything other than its stated purpose construction related to roads, mass transit, ports and airports.

A five-cent increase would raise about \$240 million a year, VDOT officials said. That would free up more money for construction. State law requires highway officials to set money aside for repairing existing roads before building others.

In VDOT's current six-year plan, about \$407 million is scheduled to be diverted away from building highways to cover the cost of repaving old ones.

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### Speakers

Continued from page 2

tions, labor law, and equal employment opportunity law. Mr. Kruchko is a graduate of the Law School of the College of William & Mary where he served as an editor of the *Law Review*. He also holds masters degrees in both labor history and labor economics. Kruchko is the author of a number of books and has written articles in business and legal journals on subjects dealing with labor relations, labor law, and equal employment opportunity.

#### Tuesday, September 9

#### Mike DeCandia

(8am to 8:45am)

Mike DeCandia will speak on "Architectural Concrete: Enhancing Our environment and Your Bottom Line." DeCandia has been with L. M. Scofield Company for 16 years, currently serving as Division Manager. He is certified by the National Ready Mixed Concrete Association as an instructor for their Sales and Technical Certification Program. He holds a bachelor's degree from Fairleigh Dickinson University, Rutherford, N.J. and a master's degree in Industrial Technology from Montclair State University, Upper Montclair, N.J.

#### Mike Zaldo

(9:45am to 10:30am)

Mike Zaldo will speak on "National Accounts: NRMCA's Promotional Strategy." Mike Zaldo has joined NRMCA as the director of concrete promotion and will be based in Suwanee, Atlanta, representing the eastern United States. Zaldo has extensive experience in the ready-mix industry.

After receiving a bachelor's degree in architecture from Kansas State University, he work as an architect in Baltimore, Md., then spent several years as director of industry services for the VRMCA. Most recently, he has been the architectual division manager for Precision Concrete Construction in Atlanta.

### Daniel M. Harrington

(10:30am to 11:15am)

Dan Harrington will speak on "Capacity, Imports, and Consolidation: The Outlook for the U.S. Cement Market." Harrington graduated from Penn State in 1974 and worked in various parts of North America in the construction chemicals business before joining Scancem USA in 1993. For Scancem, he was the CEO of Allentown Cement Company and the Vineland Group; the Chairman of the Board of Continental Cement; and he served on the Board of Directors of Norval, Inc. and Continental Florida. On January 1, 2000, Harrington joined Lehigh Portland Cement Company as President of the Northern Division, the capacity in which he now serves.

Harrington earned an MBA in Finance from Fairleigh-Dickinson University, an MA in Executive Management, and a PhD in Executive Management from the Claremont Graduate School.

### GOT NEWS?

The VRMCA is interested in your company and/or organization's news, including company/organization **awards** and **anniversaries**; employee **promotions**, awards, and special recognitions; **upcoming events** open to all association memebers; and past **event results**. Send your news to *Ready-Mixer*, c/o Emily Hoar, Communications Coordinator, 630 Country Green Lane, Charlottesville, VA 22902-6478. Email: emily@ easterassociates.com. FAX: 434-979-2439.

### **Rollison Joins VDOT**

Defeated state delegate John A. "Jack" Rollison III will join the administration of Gov. Mark R. Warner (D) as a \$95,000-a-year troubleshooter on transportation, the issue that defined the Prince William County Republican's 17-year legislative career, officials said today.

Virginia Transportation Commissioner Philip A. Shucet said that Rollison, defeated in a Republican Party primary June 10, will focus on urban traffic congestion, federal highway funding and community outreach.

Shucet said Rollison's legislative experience, including the chairmanship of the House Transportation Committee, adds "a dimension to this effort that will help ensure its successful implementation."

Rollison will join Shucet's staff September 15 after resigning as delegate in August. The lawmaker said he carefully considered the impact of leaving the General Assembly early-his constituents will be without House representation until his successor takes office in January-but noted that the legislature's schedule will be light this summer and after the November 4 election.

### Askew Named VDOT Deputy Commissioner

Virginia Department of Transportation Commissioner Philip Shucet recently announced that he has appointed Donald "Don" Askew, P.E., as deputy commissioner to replace Claude Garver, P.E., who is retiring. Askew, a 39-year VDOT veteran, currently is district administrator for Culpeper. He also served as acting assistant commissioner for operations from November 2001 to July 2002.

Askew began his new role with VDOT August 1, 2003. As deputy commissioner, he will coordinate major transportation initiatives and represent the commissioner in his absence.

Askew joined VDOT in 1964 as an engineer trainee. He is a civil engineering graduate of Virginia Tech and a Registered Professional Engineer.

	VDOT WORKERS' MEMORIAL GOLF TOURNAMENT Hoseed By American Concrete Pavement Association Virginia Road & Transportation Builders Association DATE July 2003	
ماموه	PAY TO VDOT Workers' Memorial Fund \$ \$10,000	
	—— Ten Thousand —— DOLLARS	
90905	The Task Lies With Us Bet R 7, 1	
		10

Pictured left to right are Jim Tanner, Denton Concrete Services; Bob Long, NE-ACPA; Don Askew, VDOT; and Dennis Morrison, VDOT, who pose with a check representing the funds collected from the 1st Annual VDOT Charity Golf Tourrament.

# 1st Annual VDOT Charity Golf Tournament Exceeds Expectations

The American Concrete Pavement Association North Chapter, the Virginia Road and Transportation Builders Association, and the Virginia Department of Transportation are pleased to announce the winners of the 1<sup>st</sup> Annual VDOT Workers Memorial Gold Tournament held June 26, 2003, at the Brickshire Gold Club in Providence Forge, Virginia.

Weather for the tournament was sunny, hot and dry, providing a good day for golfing for the 28 teams of participants. Plans are underway for the 2<sup>nd</sup> Annual VDOT Workers Memorial Golf Tournament, tentatively to be held again at the Brickshire Golf Club in June 2004.

Winners of the 1<sup>st</sup> Annual VDOT Workers Memorial Golf Tournament are as follows:

**First Place**: Tim Wiles, VDOT; Mark Rew, VDOT; Leonard Lao, VDOT; and Bob Long, ACPA-NE Chapter. **Second Place**: Bob Nablo, VRMCA; Sean Hurley, Titan Virginia Ready Mix; Kirk Hughes, Kirk, Hughes & Associates; and Dan Osborne, Titan Virginia Ready Mix.

Third Place: Guthrie Smith, Greenhorne & O'Mara, Inc.; Skip Edwards, VDOT; Rick Martin, Alpha Corporation; and John Spacek, Virginia Logo Designs.

Additional prizes were awarded for a variety of skills. Of special note were the prizes for the ACPA-NE Chapter sponsored hole-in-one prizes on all the par 3 holes, including \$25,000 on one hole, and a hole-in-one prize of a Ping Titanium driver awarded to Steve Panchan of MBP.

Generous industry sponsors helped raise \$10,000 for the VDOT Workers Memorial Fund. Thanks go out to all of the contributors.



The Blast

### ICF Blast Tests at Quantico Successful Force Protection Equipment Demonstration IV ICF Blast Tests, May 6-8, 2003, Quantico

#### By Hessam Nabavi, R.A. Northern Virginia Region

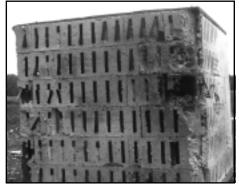
As I previously reported, Joe Lyman of the Insulated Concrete Form Association (ICFA) asked the Northern Virginia Ready-Mixed Concrete Advisory Council (NVRMCA) for assistance in the U.S. Department of Defense's Force Protection Equipment Demonstration (FPED IV) on May 6, 7 and 8 at Quantico Marine Base in Quantico, Virginia. The goal of this testing was to identify different materials that can reduce or prevent casualties caused by structural failures in buildings in case of explosion.

NVRMCA's members agreed to participate fully in this event. Building Committee Chairman Dave Snider contacted Joe Lyman for the arrangements. He identified a site for construction of the ICF boxes and made arrangements with local suppliers for the concrete and the pumping equipment. Beginning the third week of March, concrete was delivered to the site and the box construction began.

With the help of ICFA members working together, six 8'x 8' x 8' reaction boxes were constructed. Many thanks to the following companies for offering their time, materials and effort in making this task possible: Brundage Bone & Blanchett; Cardinal Concrete, Ennstone, Inc.; DuBrook Concrete; Newington Concrete; Rowe Concrete; Tarmac Concrete; and Virginia Concrete.

The demonstration was witnessed by the leaders from the Defense Department, federal, state and local agencies, foreign governments, design firms, and thousands of participants. Two of the six boxes were blasted each day with 50 pounds of military grade TNT. To see the results of the blast test, please see the Blast Test Specifications below. For additional information or to learn more regarding FPED IV and ICF Blast Test, please check <u>www.fped4.org</u> or

Before the Blast



After the Blast

<u>www.forms.org</u>. The team effort that made this event possible, and a successful blast test result has created a strong foundation for the development of additional prospective markets for ICF.

### **ICF Blast Test Specifications**

First day-40 feet and 33 feet

8" x 8"x 8" reaction boxes.

3/8" aggregate/4000 PSI concrete/ 16" on center rebar (residential design).

Results: no deflection, no cracking, no spalling of concrete, no structural damage, no deflection. Minor compression of EPS on face of the wall with only corner pieces of the EPS dislodged.

Second day-25 feet and 20 feet

8' X 8' X 8' reaction boxes.

3/8" aggregate/4000 PSI concrete/ 16" on center rebar (residential design). Structural fibers.

Results: no defection, no cracking, no spalling of concrete, no structural damage, no deflection. Significant compression of EPS on face of the wall with only corner pieces of EPS dislodged.

### PTO Bill Gains Sponsors; Hopes Dwindle for TEA-21 September Signature

The National Ready-Mix Concrete Association recently provided the following update to its ongoing national legislative efforts and U.S. Government-related activities.

Power Take-off Tax (PTO) Correction: We have almost reached the mark of 50 co-sponsors for HR1513, the PTO bill in the House, including half of the Republican members of the Senate Ways and Means Committee and several key committee Democrats. We are working to have this measure included on any viable tax package this year, including TEA-21 reauthorization or a possible miscellaneous tax revisions bill, which may be introduced later this month.

There remains little movement to reauthorize the Transportation Equity Act for the 21<sup>st</sup> Century (TEA-21) at the \$ 375 billion level advocated by House Transportation and Infrastructure Committee Chairman Don Young (R-AK), and the chances of having a six-year bill completed and signed by the President before the current bill's expiration at the end of September are dwindling.

Issues that remain in contention center on additional funding re-

### Blast

Continued from page 5

Third day-10 feet

8' x 8' x 8' reaction boxes.

3/8" aggregate/4000 PSI concrete/ 16" on center rebar (residential design). No structural fibers.

Results: no defection, no spalling of concrete, no structural damage. Cracking at corners of reaction box. Significant compression of EPS on face the wall; corner pieces of EPS dislodged; EPS significantly singed.

#### Third day-6 feet

8' x 8' x 8' reaction boxes.

3/8" aggregate/4000 PSI concrete/ 16" on center rebar (residential design). No structural fibers.

### NRMCA Legislative Update

sources, such as indexing or increasing the highway user fee, which many Republicans oppose. However, although there has been no movement on reauthorization as yet, U.S. Representative Ernest Istook (R-OK), chairman of the House Transportation Appropriations subcommittee has offered a FY04 funding plan that includes \$34.1 billion for highways.

This level, a significant increase over the level proposed by President Bush, may come under attack during full House Appropriations Committee consideration, and NTMCA is encouraging Appropriations Committee members and House leadership to oppose efforts to decrease the figure and to ensure that monies from the highway trust fund are not used for programs unrelated to highways.

### HOS Effects on Industry Being Compiled

NRMCA continues to get inquiries regarding both current Hours of Service (HOS) regulations as well as pro-

Results: no defection, no spalling of concrete, no structural damage. Significant compression of EPS on face the wall; corner pieces of EPS dislodged; EPS significantly singed. Cracking in an "X" configuration on the face of the box, with no crack more than 2 millimeters across.

### **Overall Assessment**

EPS significantly reduced the load of the blast by absorbing the energy created by the explosion. Further testing will be preformed at the US Army Corps of Engineers Engineering Research and Design Center later this fall. visions contained in the new rule that will go into effect in January 2004. NRMCA staff will continue compiling comments on the new rule's effects on the industry and will develop compliance assistance materials.

# HRCAC to Hold Mike Cox Memorial Golf Tournament

The Hampton Roads Concrete Advisory Council will hold the Mike Cox Memorial Golf Tournament on Wednesday, October 1, 2003, at Deer Run in Newport News, Virginia.

The tournament is being held in the memory of Mike Cox, an avid golfer and long-time supporter of the industry, worked for Lehigh Portland until his death in March 2002.

Tournament check-in begins at 11 a.m. The tournament begins with a "Shotgun Start" at noon. The format for the tournament will be "Four Man Best Florida Ball."

The cost for entering the tournament is \$95 per player. Sponsoring a hole will cost per hole. Included in the entrance fee are range balls, a box lunch, a rib or chicken dinner, a goodie bag, raffle items, and beverages from the drink cart.

Prizes will be awarded for first and second two flights, long drive, and closest pin.

To enter or sponsor a hole, contact Charles Malbon of Tank Lines, Inc., at 757-464-9349. You can send your entrance and/or sponsorship fee to him at HRCAC, c/o Tank Lines, Inc., P.O. Box 5255, Virginia Beach, VA 23455.

Send your VRMCA news to emily@easterassociates.com

# VMRCA Updates from the Field

### Southwest Council

The Southwest Council continues to plan fall 2003 events and complete activities already scheduled for this summer. In June the monthly meeting was restructured to accommodate a breakfast seminar on hot weather concrete practices for area construction managers and job superintendents. Roanoke F & R office manager Paul Ackerman presented the seminar, and about 30 attendees enjoyed the informative session. The Council has sponsored four of these morning events, with the idea of getting supervisory construction personnel to an early seminar and back to their jobs with most of the morning remaining.

The annual seminar at VMI for civil engineering students and faculty continues to be in the planning stages. VMI has asked for a presentation on self-consolidating concrete and Rod Meyers of W. R. Grace has agreed to give the seminar. A date has not yet been chosen, but is expected to be in September or October.

Council vice-chairman George Kuhn of Marshall Concrete in Christiansburg has been working on arrangements for the fall ACI seminar jointly sponsored by the SW Council and the Roanoke AGC chapter. A presentation on concrete paving for commercial parking lots has been proposed, and arrangements should be complete soon.

Council members have recently been involved in discussions with area architects and general contractors about school construction projects. Several regional schools are planning new facilities, and following the VRMCA tilt-up/ICF initiative, members have actively pursued jobs that could become above-grade concrete projects.

The next ACI Field Technician Certification Class will be held at The Massanutten Technical Center in Harrisonburg, Virginia, in mid-Sep-



Superior Concrete in Harrisonburg, Virginia, recently celebrated its 50th anniversary. Pictured with an ice sculpture of a cement truck are the owners and operators of the business. Left to right are Linda and Lawrence Wilt and their sons, Tony Wilt and Keith Wilt.

tember. The connection with MTC has been a good relationship for the Blue Ridge Council and members are currently discussing the possibility of advertising available positions in the concrete industry on the MTC web site at www.rockingham.k12.va.us/mtc/ MTC.html.

The Southwest Council has joined the Blue Ridge AIA Chapter as an associate member and expects to become even more active in the activities of area architects.

Blue Ridge AIA has expressed interest in having regularly scheduled seminars for new architects and associates so that they might learn proper concrete practices early in their careers.

### Southwest Council Plans ACI Seminar

The Southwest Virginia Advisory Council has settled on a date and a topic for the annual ACI dinner-seminar held in Roanoke. This event, cosponsored by the Roanoke area AGC Chapter, will feature NRMCA National Accounts Representative Mike Zaldo speaking about concrete paving for commercial and residential projects and will be held the evening of Monday, September 22.

### **Blue Ridge Council**

The Central Valley Habitat duplex project in Bridgewater nears completion, with interior painting and trim work going on. This ICF Habitat project has been a noteworthy success and the two families should move into the homes in August.

Several large commercial ICF projects have been proposed in the Council region, and members are pleased to see some important ICF commercial jobs as well as custom residential work.

The Council budgeted funds for ICF promotion, and if these jobs move to construction more media events will be scheduled.

Finally, as reported in the July *Ready-Mixer*, the Blue Ridge Council lost a valued and much-respected member with the untimely passing of Tim Todd. Tim was an active member of the Council and is missed, and remembered, by all.