### **Promotion**

The Virginia Ready-Mixed Concrete Advisory Council spreads the word about quality concrete and its applications. Our Directors of Industry Services assist readymixed producers with sales and marketing and promotion. These representatives provide valuable information to architects, engineers and developers for technical assistance and cost information on paving materials and parking lot designs. The Council offers combined know-how and experience with concrete not available elsewhere in Virginia through its Regional Promotional Councils.

## **Communication**

VRMCA's monthly newsletter keeps you informed about association affairs and industry developments. We furnish General Assembly reports during session that review each piece of relevant legislation. We hold seminars for members on management, operational and technical subjects. We specialize in providing ready-mixed producers with ideas to promote the sale of parking lots and driveways, and the latest technology for a quality job.

## **Government Relations**

VRMCA's Registered lobbyists represent the industry before the General Assembly, State Agencies, and Virginia's Congressional Representatives on all matters that affect the ready-mixed industry. VRMCA monitors all new legislation, regulatory proposals, and highway department policies. Its lobbyists have over 40 years experience with the General Assembly and State Agencies. VRMCA 600 Peter Jefferson Parkway, Suite 300 Charlottesville, VA 22911 (434) 977-3716 • Fax (434)979-2439



## Virginia Ready-Mixed Concrete Association



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VRMCA is the communications link for the ready-mixed industry across Virginia. Not only representing the ready-mixed industry in Virginia before the General Assembly, design professionals, state agencies, and the public, but also by passing on good management and sales ideas.

We are also the source for answers to your questions--from how to promote, to help on personnel matters. We provide information to industry executives about technology and efficient business methods, and promote the use of concrete through the Virginia Ready-Mixed Concrete Advisory Council and local Councils. Let VRMCA keep you informed.



# **VRMCA Membership Application**

Corporate Name of Applicant		Date
Individual Representing Applicant:		Title:
Business Address: (Street)		Zip:
P. O. Box City:	State:	Zip:
		ax: ( )
Email:		Website:
Signature		

#### Membership Desired:

Producer (see chart below for dues).

Producer dues include total payments to Association and Advisory Council, billed guarterly and based on previous year's production. All production figures are kept confidential.

Cubic Yards Produced in Previous Year 0-2,500 2,501-5,000 5,001-10,000 10,001-15,000 15,001-20,000 20,001-25,000 25,001-30,000 30,001-35,000 35,001-40,000 40,001-45,000	Quarterly Payments 90.31 135.47 203.21 270.94 338.67 406.41 474.14 541.87 609.60 677.35	Cubic Yards Produced in Previous Year 60,001-70,000 70,001-80,000 80,001-90,000 90,001-100,000 100,001-125,000 125,001-175,000 175,001-200,000 200,001-250,000 250,001-300,000	Quarterly Payments 948.28 1,050.79 1,151.48 1,253.09 1,478.87 1,666.26 1,853.67 2,041.06 2,361.66 2,682.28	Cubic Yards Produced in Previous Year 400,001-450,000 450,001-500,000 500,001-600,000 600,001-700,000 700,001-800,000 800,001-900,000 900,001-1,250,000 1,250,001-1,500,000 1,500,001-1,750,000	Quarterly Payments 3,644.09 3,964.71 4,587.86 5,229.08 5,861.27 6,493.45 7,125.64 8,480.32 9,835.00 11.189.69
25,001-30,000 30,001-35,000	474.14 541.87 609.60	150,001-175,000 175,001-200,000	1,853.67 2,041.06	900,001-1,000,000 1,000,001-1,250,000	7,125.64 8,480.32

Supplier (includes Association and Advisory Council Payment. Check appropriate category below:)

- Admixture Manufacturer, \$1,670/year
- Dezzolan Supplier, \$555/year + 9.06 ¢/ton
- Aggregate Supplier, \$1,670/year

- Cement Manufacturer, \$555/year + 18.12 ¢/ton

□ Misc. Supplier, \$1,110/year

### TOTAL DUES ENCLOSED:

Contributions or gifts to this association are not deductible as charitable contributions for federal income tax purposes. However, dues are deductible by members as an ordinary and necessary business expense. However, the 1993 Federal Budget Reconciliation Act proclaimed that lobbying expenses are not deductible by individuals and corporations. Accordingly, because the Association will spend a portion of its yearly budget on lobbying, only 96% of your dues can be deducted as an ordinary business expense.