

**NORTHERN VIRGINIA CONCRETE
ADVISORY COUNCIL**

**BREAKFAST MEETING
HOLIDAY INN – MANASSAS, VA**

December 9, 2004

Chairman: Mike Newman – Virginia/Cardinal Concrete
Vice Chairman: Tedd Schoch – Newington/NewRock Materials
Secretary/Treasurer: John Carter – W.R. Grace & Co.

Members Present

- | | |
|--------------------|----------------------------|
| 1. Hessam Nabavi | NRMCA |
| 2. Mike Newman | Virginia/Cardinal Concrete |
| 3. Gary Downey | Titan/Tarmac |
| 4. Michael Carter | SI Concrete Systems |
| 5. Mike Renzi | Newington/NewRock |
| 6. Ralph Rinaldi | Handyman Concrete |
| 7. Mike Kavka | Lehigh Cement |
| 8. Joe Hutchinson | Aggregate Industries |
| 9. Wes Morrison | Dugussa Admixtures |
| 10. Nick Melfi | St. Lawrence Cement |
| 11. Kevin Terry | Virginia/Cardinal Concrete |
| 12. Tom Yendall | Titan/Tarmac |
| 13. Sean Murnane | W.R. Grace |
| 14. Duane Laughlin | Crider & Shockey |
| 15. Tony Thompson | Virginia/Cardinal Concrete |
| 16. Bill McNamara | Essroc Cement |

The meeting began with a call to order by Chairman Mike Newman, members sign in, distribution of anti-trust statement and self-introductions.

GENERAL DISCUSSION

- Mike Newman asked for approval of minutes from previous meeting. Duane Laughlin made a motion to approve. Mike Carter provided a 2nd to the motion
- Mike Newman advised all that Ted Schoch, current vice-chairman and scheduled chairman-to-be has moved out of the area and will not assume the role as chairman for 2005. He then announced that Gary Downey will step up and take over as chairman for 2005.
- Mike Carter had suggested that there should be a back up person to assume recording responsibilities if the Secretary/Treasurer is not present. Mike volunteered to take on a new position, if available, as the Co-Secretary. Mike Newman thought this was a good idea. Sean Murnane brought the motion forward. Bill McNamara provided a 2nd to the motion.

CORPORATE DAY (Follow-up)

Mike Newman commended all participants for a job well done. Expressed that he was disappointed that the turnout was not greater.

TREASURER'S REPORT

Mike Newman reported on behalf of John Carter, who was not present. Mike reported a current checking account balance of approximately \$2,000. Expected balance to carry through January should be about \$1,200. VRMCA should be transferring funds to our group in February. Mike Kavka will be assuming those responsibilities shortly as John Carter is stepping down.

COMMITTEE REPORTS

Building Committee (Dave Snider – Chairman)

Nick Melfi responded on behalf of the Home & Garden show. Nick provided a sign up sheet for member support at the booth. Ralph Rinaldi suggested that we consider a future presence at the show in support of the message the contractors are trying to get across, not provide a message that seems to compete with the contractors. Bill McNamara volunteered to be the show “frontman” as Nick Melfi will not be available for the show as his wife’s due date is during that time.

Media Committee (Kevin Terry – Chairman)

Kevin Terry had nothing new to report at this time.

Education/Golf Committee (Bryan Young – Chairman)

Nick Melfi confirmed a rescheduled date for the rained out golf event from the fall of 2004. The new date is on April 27, 2005 at the same location, Virginia Oaks Golf Course.

Tilt-Up/Paving (Duane Laughlin – Chairman)

Nothing new to report. Duane volunteered to be vice chairman of residential promotion for next year.

Technical Committee (Gary Downey - Chairman)

Gary is in the process of organizing a roundtable contractor's forum addressing jobsite testing and quality issues. Initial arrangements have been made for Rod Myers to speak to the group. Location is being sought. Prevailing thought is that a February 2005 morning meeting in Tyson's Corner would be best. Expected attendance should be anywhere from 40 to 65 attendees. Expected title of seminar to be "Preventing Problems that cost money".

Membership Committee (Mike Renzi – Chairman)

No new members to report. Thoughts brought forward revealed that not all members were receiving all outgoing correspondence from association. Mike Newman asked members who were not receiving meeting minutes via email to respond back.

ROUNDTABLE

- Mike Carter – For upcoming 2005, hand out responsibilities and make parties responsible.
- Duane Laughlin – Wanted to thank Mike Newman for his efforts in 2004.

Since there was no further business, the meeting was adjourned.

Respectfully submitted,

Mike Kavka - Secretary/Treasurer (in-coming)